



ABC Imaging wins Parsons Brinckerhoff FM contract for on-site print services

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ABC Imaging to provide on-site printing services for 16 Parsons Brinckerhoff locations. More than 450 devices serving 2,300 PB users will be installed. ABC Imaging to deploy cost tracking and recovery software as part of agreement.

Washington, DC—November 25, 2009— ABC Imaging, a Washington, DC-based provider of comprehensive office support and print services, today announced it has recently signed a letter of intent with Parsons Brinckerhoff (PB) to provide on-site print services at 16 PB offices in the U.S.

Parsons Brinckerhoff, based in New York, NY, is one of the world's oldest and largest engineering firms. The company specializes in the planning, design, and maintenance and operation of infrastructure world-wide.

Although many factors went into PB's decision to hire ABC Imaging for the contract, "it was our unique approach to pricing, technology, and facilities management that secured the contract," said Timothy Sachs, Senior Vice President for Business Development at ABC Imaging.

"We were part of a rigorous RFP (request for proposal) process," Mr. Sachs said. "Our experience with past projects paid off in winning this contract."

Of the 16 locations, ABC Imaging will install in the coming months, 15 will be manned locations. At least one of the company's employees serves Parsons Brinckerhoff users at the manned sites. One site will be what the company refers to as virtual FMs or VFMs. This location will be monitored remotely from ABC Imaging headquarters and serviced by technicians from headquarters or regional offices.

When ABC Imaging technicians complete installation of the last of the 16 sites, they will have installed more than 450 pieces of equipment. The company's print services will support more than 2,300 Parsons Brinckerhoff employees working at these locations.

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Installation of the FM sites will begin in December 2009. As part of the deployment of equipment, ABC Imaging will install its state-of-the-art cost tracking and recovery software at the Parsons Brinckerhoff sites. This software enables PB and ABC Imaging to integrate printing data with PB project accounts, which will enable PB to track project costs.

After ABC Imaging installs the 16 sites, a second schedule will be developed to install the company's print services in another 40 PB locations. Mr. Sachs expects the installation of the 40 additional locations to begin in the second quarter of the calendar year 2010.

About Parsons Brinckerhoff:

Parsons Brinckerhoff (PB) is a leader in developing and operating infrastructure around the world, with 13,000 employees dedicated to meeting the needs of clients and communities in the Americas, Europe, Africa, the Middle East, Asia and Australia-Pacific regions. PB offers skills and resources in strategic consulting, planning, engineering, program/construction management, and operations for all modes of infrastructure, including transportation, power, community development, water and the environment (www.pbworld.com).

About ABC Imaging:

Since its founding in 1982 as a single blueprint shop, ABC Imaging (www.abcimaging.com) has grown to more than 25 stores worldwide. Headquartered in Washington, DC, ABC Imaging is a leading provider of reprographics, printing, and document management services with a focus on innovative solutions. From print-on-demand to 3D printing and from on-site print management to building wraps, ABC Imaging has a simple mission—“Impress Every Client, Every Time.”

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