



## **ABC Imaging awarded contract to continue providing enterprise-wide FM services to HNTB**

ABC Imaging and HNTB agree to extend the HNTB FM contract for 3 years. At more than 100 sites, ABC Imaging to continue providing printing services, including print job tracking. Agreement continues partnership started in 2004.

**Washington, DC—May 6, 2010—** ABC Imaging announced today that HNTB has extended its contract with ABC Imaging to provide comprehensive printing services enterprise-wide for another three years.

A Washington, DC-based supplier of office support and print services, ABC Imaging has provided HNTB on-site and off-site printing since 2004. ABC Imaging operates or oversees printing at more than 100 HNTB locations in North America.

“We appreciate the opportunity to continue our strong relationship with HNTB,” said Timothy Sachs, Senior Vice President–Business Development at ABC Imaging. “We understand HNTB’s unique needs across their enterprise and we can meet those needs.

“For example, we continue to develop and implement software that improves how we track printing transactions,” Mr. Sachs said. “And we deliver superior customer service for our print services.”

HNTB, from its headquarters in Kansas City, MO, is one of the largest engineering and architecture firms in the US. The company specializes in infrastructure projects ranging from bridges to stadiums. It ranks as one of the AE industry’s top firms in a variety of categories.

ABC Imaging’s on-site printing services, known as facilities management (FM) programs, provides HNTB technology for complete management of their print activity—from equipment to accounting.

The 100 HNTB locations where ABC Imaging provides printing services vary significantly. These locations include multi-floor offices requiring more than a dozen printers and plotters and short-term project offices that require just a single machine.

The equipment installed at an HNTB location depends on the services performed at that site. For example, ABC Imaging installs high-volume large format digital printers at locations that print hundreds of engineering drawings for multiple projects during a week.

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Alexandria, VA  
Atlanta, GA  
Baltimore, MD  
Bellevue, WA  
Bethesda, MD  
Boston, MA  
Chicago, IL  
Dallas, TX  
Ft. Lauderdale, FL  
Houston, TX  
Hunt Valley, MD  
Irvine, CA  
Las Vegas, NV  
Los Angeles, CA  
Miami, FL  
Miami Airport, FL  
New York, NY  
Oakland, CA  
Philadelphia, PA  
Pittsburgh, PA  
Rockville, MD  
San Francisco, CA  
Santa Monica, CA  
Seattle, WA  
Silver Spring, MD  
Tysons Corner, VA  
Washington, DC  
London City, UK  
London West End, UK  
Dubai, UAE

Another significant feature of the services provided by ABC Imaging is the company's software for tracking individual print jobs. Each month, ABC Imaging tracks an average of more than 540,000 jobs printed at HNTB locations and off-site at ABC Imaging production hubs.

After the printing transaction data is integrated with other ABC Imaging applications, the company delivers custom reports to HNTB. HNTB uses the ABC Imaging reports to maintain their accounts.

"HNTB has helped push our development of these products," according to Mr. Sachs. "Our experiences with them have made HNTB our lead test group."

ABC Imaging provides manned FM services at 16 HNTB locations. The managers at these locations work on-site to coordinate all printing activity. In many cases, these managers work closely with ABC Imaging production hubs for printing and other services performed off-site.

#### **About ABC Imaging:**

Since its founding in 1982 as a single blueprint shop, ABC Imaging ([www.abcimaging.com](http://www.abcimaging.com)) has grown to more than 25 stores worldwide. Headquartered in Washington, DC, ABC Imaging is a leading provider of reprographics, printing, and document management services with a focus on innovative solutions. From print-on-demand to 3D printing and from on-site print management to building wraps, ABC Imaging has a simple mission—"Impress Every Client, Every Time."

#### **About HNTB**

HNTB Corporation is an employee-owned infrastructure firm serving federal, state, municipal, military and private clients. With nearly a century of service, HNTB has the insight to understand the life cycle of infrastructure and the perspective to solve the most complex technical, financial and operational challenges. Professionals nationwide provide award-winning planning, design, program management and construction management services. For more information, visit [www.hntb.com](http://www.hntb.com).

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